



Advance Research



Support Patients

Pancreatic Cancer Action Network

Annual Report Fiscal Year 2006-2007



Create Hope



Dear PanCAN Friends:

It has been another successful year for the Pancreatic Cancer Action Network (PanCAN) thanks to your support and involvement. We continue to grow from our base in 1999 as a small, start up nonprofit into the most comprehensive and multi-faceted organization serving the pancreatic cancer community. Each year brings new momentum and encouragement toward making scientific progress.

Even as we grow, our organization remains rooted in a durable foundation made up of a diverse group of extremely passionate individuals. This network of people around the country constantly seeks new ways to raise funds, increase awareness and advocate for change for all those affected by pancreatic cancer. The pages of this annual report pay tribute to the commitment of these individuals and illustrate the positive impact that we are having on the pancreatic cancer community.

Thank you for everything that you do to support our efforts. Your passion for helping our cause is unrivaled. We are immensely grateful.

Sincerely,



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Chairman of the Board



Julie Fleshman
President & CEO

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Research

Pancreatic Cancer Action Network (PanCAN) combines its push for increased federal research funding with direct research support of Career Development Awards, Young Investigator Awards, and Pilot Grants for pancreatic cancer research through a peer-reviewed grant system with the American Association for Cancer Research. The Career Development Awards help bridge the critical gap between the moment when an investigator decides a research focus, and when he or she has gathered enough data to be awarded federal funding.

Additionally, in 2007 PanCAN launched the Pilot Grant Program, a new granting mechanism to provide funding to investigators with novel ideas in early detection or treatment for pancreatic cancer.

In 2006–2007, PanCAN funded \$935,000 in new grants to 12 investigators through the Career Development, Young Investigator and Pilot Grant award programs. To date, PanCAN has supported 27 researchers with \$2.5 million in research funds.

2006–2007 Grantees



Pilot Grant Award

Development of targeted immune-modulating therapies
Pinku Mukherjee, PhD
Mayo Clinic



Pilot Grant Award

Activated kras G12D and oncogene dependence
Sunil R. Hingorani, MD, PhD
Fred Hutchinson Cancer Research Center



Pilot Grant Award

Using a genome scale to identify the genes that regulate metastasis
Christine Iacobuzio-Donahue, MD, PhD
Johns Hopkins



Pilot Grant Award

Assessing mechanisms and therapeutic potential of an aspartyle protease
Douglas Hanahan, PhD
University of California, San Francisco



Pilot Grant Award

Activin signaling in the development of precursor lesions
Gloria Su, PhD
Columbia University Medical Center



Samuel Stroum Young Investigator Award

Targeted delivery of proapoptotic therapeutics
Hiroyuki Kashiwagi, MD
Washington University



Carole and Bob Daly Career Development Award

Characterization of the Hedgehog-interacting pathways
Martin E. Fernandez-Zapico, MD
Mayo Clinic



Nancy Daly Riordan Career Development Award

Evaluating Kras oncogene addiction
Paul J. Grippo, PhD
Northwestern University



Laurie and Paul MacCaskill Career Development Award

Molecular imaging agents for early detection
Kimberly Kelly, PhD
Massachusetts General Hospital



Ralph H. Hruban, MD Career Development Award

Investigation of the pancreatic “ductome”
Ben Stanger, MD, PhD
University of Pennsylvania



Skip Viragh Career Development Award

Functional study of hematopoietic progenitor kinase-1
Huamin Wang, MD, PhD
MD Anderson Cancer Center



Seena Magowitz Career Development Award

Prostate stem cell antigen
Rebekah White, MD
Memorial Sloan Kettering Cancer Center

Government Affairs

While the Pancreatic Cancer Action Network (PanCAN) will continue to directly fund pancreatic cancer research, the fact remains that the majority of pancreatic cancer research is supported by the federal government. Therefore, PanCAN works diligently to educate elected officials about pancreatic cancer and the need for increased research funding. In this work, we not only deploy highly trained staff to represent the pancreatic cancer community, but also utilize a vast and growing network of grassroots advocates.

In 2006–2007, our government affairs team accomplished the following:

- In 2006, the spending level for pancreatic cancer research from the National Cancer Institute (NCI) was \$74.2 million. This is an increase of \$56.9 million since PanCAN began advocating for increased dollars in 1999.
- In April 2007, PanCAN hosted our first annual Lobby Day. Over 160 advocates from around the country came to Washington, DC and educated their Members of Congress about the importance of pancreatic cancer research. Over 170 meetings were held with Congressional offices and an additional 200 offices received PanCAN materials. In addition, almost 500 volunteers participated in a National Call-in, making 1,040 calls to Members of Congress.
- U.S. Senators Dianne Feinstein (D-CA) and Gordon Smith (R-OR) developed a sign-on letter for their senatorial colleagues calling for increased funding for pancreatic cancer research at the NCI. PanCAN secured the support of approximately one-third of the Senate. This was the first time that there has been a Senate sign-on letter focused on the needs of the pancreatic cancer community.
- Throughout the year, over 2,360 PanCAN volunteers sent 8,790 emails to 561 Members of Congress about the special needs of our patient and research communities. (Note that 2006-2007 spans both the 109th and 110th Congresses, so the total number of Members contacted exceeds the 435 U.S. Senators and Representatives.)
- In addition to pushing for increased funding for pancreatic cancer research, PanCAN has also traditionally worked with U.S. Representative Todd Platts (R-PA) on a House resolution that supports PanCAN's November awareness efforts. U.S. Representative Elijah Cummings (D-MD) joined Rep. Platts as a co-champion on this resolution for the 110th Congress which began in January 2007. In June 2007, U.S. Senators Hillary Clinton (D-NY) and Gordon Smith (R-OR) joined forces to introduce the first ever Senate resolution.



Pictured (l-r): Rep. Todd Platts (R-Pa) and Chris Calaprice, pancreatic cancer survivor

“I want to make a difference and help others to have the chance to survive. It’s important our policy decision-makers know that this disease exists and they can help fund the urgent need for research.”

– Chris Calaprice

Patient and Liaison Services (PALS)

Pancreatic Cancer Action Network's (PanCAN's) Patient and Liaison Services (PALS) is a comprehensive, free information program for pancreatic cancer patients, their families and health professionals. Callers to the PALS help line are matched one-on-one with trained, dedicated PALS Associates. Individuals are encouraged to contact PALS as many times as necessary throughout the process.

PALS also offers a library of educational materials and the Pancreatic Cancer Symposia, a series of free in-person educational events for patients and families.

The PALS program is the only one of its kind providing quality, detailed information on topics including diagnosis, treatment options, clinical trials, diet and nutrition, specialists and support resources. The goal is to help patients and families learn about and understand their options in order to make informed choices together with their medical care teams and loved ones.

In 2006–2007, the PALS program saw growth in all aspects of its services: contacts to the help line, attendees at educational Symposia, items in the PALS library, and health professionals requesting PALS educational materials.

- Nearly 7,000 individuals and families contacted the PALS information help line for pancreatic cancer education, resources and support, an increase of 30% over the previous year. Since the inception of the program, more than 23,000 patients and families have contacted PALS.
- A Spanish-speaking PALS Associate joined the staff to assist callers with information and services in Spanish.
- The PALS library of educational literature was expanded with new and revised booklets and fact sheets. Five booklets are now available: *An Overview of Pancreatic Cancer*, *Diet and Nutrition*, *Clinical Trials*, *Hospice Care in Pancreatic Cancer*, and *La Dieta y Nutrición* (Diet and Nutrition in Spanish).
- Approximately 35,000 pieces of PALS educational literature were supplied free of charge to health professionals in hospitals and clinics across the United States. PALS reached out to more than 11,000 gastroenterologists and oncology nurses to notify them of the available services and educational literature.
- The Pancreatic Cancer Symposia educational series offered four locations - Los Angeles, Tampa, Chicago and New York – and hosted over 800 attendees amongst the four cities.
- PALS provided more than 1,200 peer-to-peer matches between people facing pancreatic cancer and volunteers in PanCAN's Survivor and Caregiver Network.



Pictured (l-r): Jeffrey Ross, pancreatic cancer survivor, and his wife, Sally

“Four and a half years ago, in my search for answers on pancreatic cancer, I was referred to the Pancreatic Cancer Action Network for information, counseling, and community.

Today, I am a survivor and a PALS volunteer. This organization has helped me thrive, live and continue to be able to love life, my wife, my family and friends.”

– Jeffrey Ross



We Salute our Survivors!

Top left
Chicago Symposium 2007

Top right
Tampa Symposium 2007

Bottom left
Los Angeles Symposium 2006

Bottom right
New York Symposium 2007

Community Outreach

Pancreatic Cancer Action Network's (PanCAN's) TeamHOPE program increases awareness, educates communities and raises vital funds for pancreatic cancer through community-based volunteer activities and events.

In 2006–2007, TeamHOPE volunteers:

- Held 261 community events to raise awareness and funds
- Sent 8,790 emails to 561 Members of Congress* to raise awareness about pancreatic cancer and the need for increased federal funding for pancreatic cancer research. (Note that because PanCAN's 2006–2007 fiscal year spanned both the 109th and 110th Congresses, the total number of Members of Congress who received emails is larger than the total number of House and Senate seats)
- Distributed over 1,500 informational packets to healthcare professionals
- Were highlighted in 121 online and print newspaper and magazine articles published throughout the U.S.
- Raised \$2,675,024 gross



Pictured (l-r): Stacey Macaudda and Jennifer Meaney, volunteers

“Getting involved as volunteers has been extremely fulfilling. It’s been a great way to make a positive impact by increasing awareness, raising funds, and meeting fantastic people in the face of such a horrible disease.”

– Stacey Macaudda and Jennifer Meaney

Donor and Corporate Relations

Like so many Pancreatic Cancer Action Network (PanCAN) supporters, Jolina and Angus Mitchell's reasons for giving are rooted in their personal experience with pancreatic cancer. Jolina's former husband and Angus' father, Paul Mitchell, died of pancreatic cancer in 1989. When PanCAN was founded in 1999, Jolina and Angus got on board to help.

This kind of commitment is essential to PanCAN's mission. It makes everything we do possible — from our research grants, to the PALS program that provides crucial information to patients, to our public policy and advocacy activities that raise awareness about pancreatic cancer nationwide.

PanCAN is anchored by people like the Mitchells who take personal tragedy and turn it into something positive.

“During the moments of confusion and fear after diagnosis, the Pancreatic Cancer Action Network is there serving as a beacon of hope to provide comfort and answers. Not only does the Pancreatic Cancer Action Network create hope and support patients, the organization funds the vital research dollars that investigators so desperately need to study pancreatic cancer and find a cure...”



Pictured (l-r): Angus and Jolina Mitchell, Donors

“...We are proud to be champions of the cause and will continue to encourage the growth of the organization, because in many cases, it provides the only hope.”

– Jolina Mitchell

Contributors Listing

Cumulative Lifetime Giving

\$500,000 +

Blum-Kovler Foundation
Eli Lilly and Company

\$250,000–\$499,999

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Donations Received from July 1, 2006 - June 30, 2007

\$100,000+

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Statement of Financial Position
June 30, 2007
(with comparative totals for 2006)

Assets	2007	2006
Cash	238,899	244,521
Investments	3,169,677	1,509,230
Sundry receivables		21,728
Pledges receivable	441,667	40,000
Inventory	24,782	31,191
Prepaid expenses	381,443	143,252
Property and equipment, net	225,659	192,226
Other assets	18,613	17,568
Total Assets	4,500,740	2,199,716

Liabilities		
Accounts payable	255,281	135,650
Accrued expenses	183,333	133,577
Grants payable	862,332	298,332
Capital lease obligations	42,460	51,897
Total Liabilities	1,343,406	619,456

Net Assets		
Unrestricted	2,657,575	1,530,260
Temporarily restricted	378,476	50,000
Permanently restricted	121,283	
Total Net Assets	3,157,334	1,580,260

Total Liabilities and Net Assets	4,500,740	2,199,716
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These financial statements were abstracted from PanCAN's June 30, 2007 financial statements which were audited by McGladrey & Pullen, Certified Public Accountants. Because the information does not include all the disclosures required by U.S. generally accepted accounting principles, it does not purport to present PanCAN's financial condition or results of activities. A copy of the audited financial statements will be provided upon request at PanCAN's office.

Statement of Activities
Year Ended June 30, 2007
(with comparative totals for 2006)

Income	2007	2006
Contributions	3,131,132	2,147,453
Special events (net of direct costs of \$644,907 and \$537,542 for 2007 and 2006, respectively)	3,947,203	2,355,929*
Store sales, net	81,850	114,482
Net investment income and other	150,864	53,436
Total Income	7,311,049	4,671,300

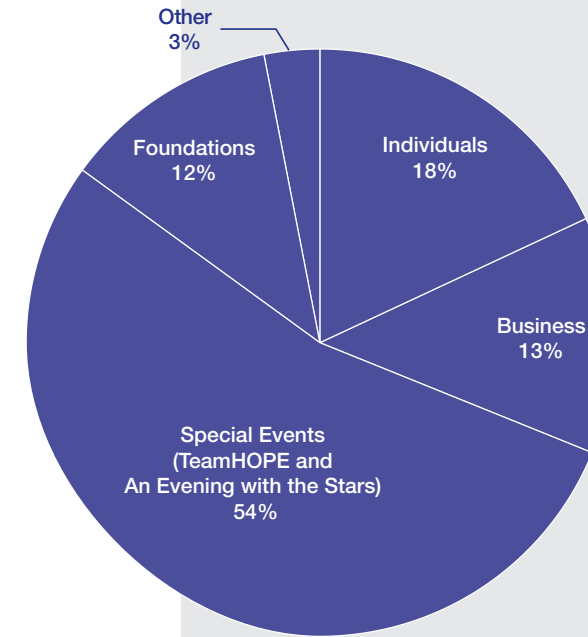
Expenses		
Program Services		
Research advocacy	2,261,349	1,685,025
Patient support	1,625,471	1,417,504
Education	1,085,736	843,970
Total program services	4,972,556	3,946,499

Supporting Services		
General and administrative	279,459	348,443
Fundraising	481,960	481,774*
Total supporting services	761,419	830,217

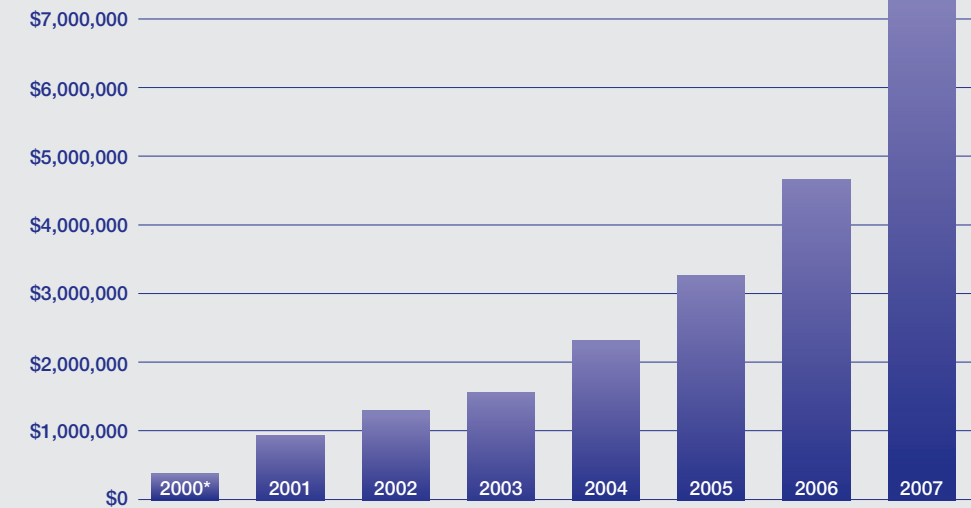
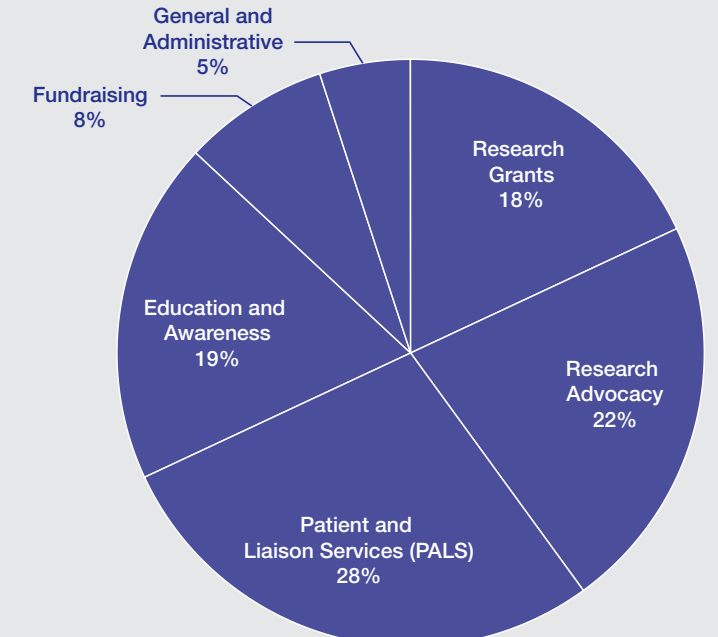
Total Expenses	5,733,975	4,776,716
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* Certain 2006 amounts have been reclassified to conform to the current year presentation without affecting the previously reported net asset balances.

Income Sources 2007



Expenses 2007



Income 2000-2007

*Includes the 16 month period from February 15, 1999 to June 20, 2000



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